

Managing Up, Down **cind** All Around

GROW. CONNECT. LEAD.

Mext Gen SAF

Feb 23-25, 2025 | Dallas, TX



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Moderator: Oscar Fernandez, Equiflor/Rio Roses

Panel: Erin Bruno, McNamara Florist

John Burk, DVFlora



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JIM HALPERT



Lacks Passion for Management Laid-back and Sarcastic

MICHAEL SCOTT



Talks a LOT without Making A Clear Point Attention-Seeking

ROBERT CALIFORNIA



Mysterious & Manipulative Intimidates by Pausing and Staring

DAVID WALLACE



Level-Headed & Professional Manages Chaos with Patience

DWIGHT SCHRUTE



Commanding and Direct Old-fashioned

ANDY BERNARD



Overcompensates in Tough Situations Name Drops Connections

DEANGELO VICKERS



Erratic & Unpredictable Struggles to Communicate Clearly

Tries to Sound Confident but Backpedals When Challenged

Leadership/Management Resources

- Leading from the Middle, Scott Mautz
- **Unreasonable Hospitality, Will Guidara**
- **Radical Candor, Kim Scott**
- The 360 Degree Leader, John C. Maxwell
- 7 Habits of Highly Effective People, Stephen Covey
- **The Ride of a Lifetime, Robert Iger**
- **Extreme** Ownership, Jocko Willink and Leif Babin

Podcast: Huberman Lab

SAF NextGen LIVE! 2025





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