

MAKE IT WORK

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Your Personal Floral Stylist

floralunderground.com



IN TODAY'S DISCUSSION:

- · How to be creative with limited resources
- · How to pivot and make alternative subsitution selections
- The latest in design styles, trends, and products



HOW I SHOP









HOW I PRICE

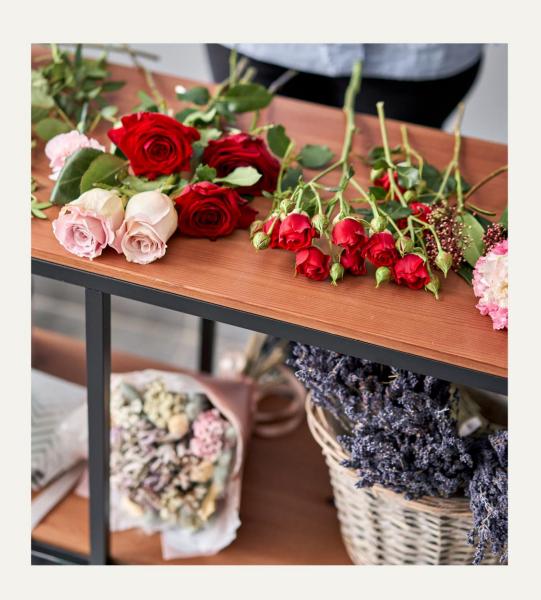


HOW PEOPLE BUY

- Color
- Shape
- Size
- Cost



HOW I DESIGN



BE A PIVOT PRO

What to do in a world of supply chain shortages, natural disasters and social disruptions



LOOK & FEEL

- Evokes the same sense of style, color, and most of all, emotion
- Is the same relative scale
- If you squint, they look the same



INSPIRATION

- Design Styles
- Trends
- Products



MODERN & MINIMAL

- Minimal Ingredients
- $\boldsymbol{\cdot}\,\mathsf{Repetition}$
- Low-cost Containers



TODAY'S DESIGN STYLE



WHAT'S TRENDING IN FLROAL DESIGN?

- Colors
- Textures
- Sentiment









NEW PRODUCT TO ELEVATE YOUR DESIGNS



QUESTIONS & ANSWERS



THANK YOU!

Society of American Florists

Sponsor: Syndicate Sales









LETS CONNECT

- Floral Underground
- @floralunderground
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