## Make it Work



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Sponsored by: Syndicate Sales







Your Personal Floral Stylist floralunderground.com

### In Today's Discussion

- How to be creative with limited resources
- · How to pivot and make alternative substitution selections
- · The latest in design styles, trends and products





## How to Shop



## How I Price











## How to Design



## Be a Pivot Pro

What to do in a world of supply chain shortages, natural disasters and social disruptions





# Look & Feel

The foundation for pivoting in floral design

### Inspiration

- Design Styles
- Trends
- Products





## Today's Design Style





#### What's Trending in Floral Design?

- Colors
- Textures
- Sentiment









#### New Products to Elevate Your Designs



## Questions & Answers

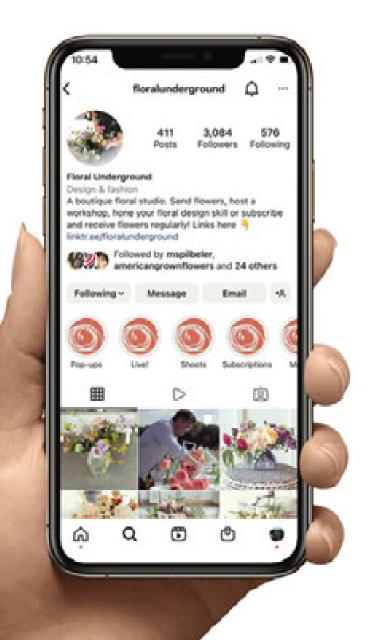


## Thank You!

Society of American Florists

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#### Let's Connect

- Floral Underground
- @floralunderground
- @floralunderground
- @derekthebartender