## INVEST IN THE RIGHT SOLUTIONS

> Cut flowers need help along the journey from harvest to consumer. They are stressed by repeated handling, exposure to fluctuating temperatures, extended storage, shipping and display. Unless you provide the proper solutions, flowers will dry out and deplete their internal sugars.

As you select the proper solutions, remember the three C's of basic flower care established by American Floral Endowment research: Cooling, Care and Cleanliness. Along with using the proper solutions, it is also important to keep flowers cold (33-35 degrees F, with 75-85 percent humidity) and to assure clean, sanitized containers, tools, work surfaces and coolers.

What are these solutions? Generally, these products restore and maintain water balance in flowers and provide supplemental sugar to replace the internal sugar that is lost during the journey. These key elements — water and sugar — are essential. Hydration solutions and flower foods are crafted to fulfill these needs. In addition to sugar, they contain an acidifying agent to lower pH, so water is taken up more rapidly and microbial growth is slowed. Microbes cause deterioration of the stem and reduce water uptake. In other words, reducing microbial activity increases water uptake, which in turn keeps sugar flowing to the petals for opening and extended life.

Are these products worth the cost? Yes, without a doubt. In my 20-plus years of cut-flower postharvest research at the University of Florida, funded mostly by the American Floral Endowment, these products were demonstrated to extend flower life and promote flower opening.

In addition, specialty products used for postharvest pretreatments successfully prevented damage from ethylene and leaf yellowing. These solutions also contain water-uptake enhancers — compounds that allow water to be absorbed more readily by reducing the surface tension of the water as it moves up the stem. The water-uptake enhancers work like oil in a car engine by reducing friction.



## Flower Care and Handling Products

|                        | lower Care and Handling Products   |   |   |  |  |
|------------------------|--|---|---|--|--|
|                        | Product  | Use/Description   | Manufacturer  |  |  |
| Hydration/Pretreatment | RVB  | All-purpose hydrating solution  | Chrysal USA   |  |  |
|                        | RVB Clear Intensive  | Clear universal hydrating solution  | Chrysal USA   |  |  |
|                        | OVB  | Hydration solution for summer flowers   | Chrysal USA   |  |  |
|                        | AVB  | Anti-ethylene treatment   | Chrysal USA   |  |  |
|                        | CVBN   | Hydrator in pill form   | Chrysal USA   |  |  |
|                        | EasyDip  | Pre-conditioner, stimulates hydration by easing the route for the conditioner   | Chrysal USA   |  |  |
|                        | RosePro Hydration  | Clear formula designed to improve leaf quality and prevent bent neck  | Chrysal USA   |  |  |
|                        | Hydraflor 100  | Hydration solution to rehydrate and condition all cut-flower types  | FloraLife   |  |  |
|                        | Hydraflor Clear<br>Ultra 100   | Concentrated hydration solution to rehydrate and condition all cut-flower types   | FloraLife   |  |  |
|                        | Express Clear 100  | Hydration solution that does not require re-cutting of stems  | FloraLife   |  |  |
|                        | Hydrate Hydrangeas   | Specially formulated for hydration of hydrangea   | FloraLife   |  |  |
|                        | Quick Dip 100  | Ready-to-use quick hydrating solution   | FloraLife   |  |  |
|                        | Hydraplus  | Hydration solution  | Syndicate Sales   |  |  |
|                        | Hydraquick   | Ready-to-use hydration solution   | Syndicate Sales   |  |  |
|                        |  | , , , , , , , , , , , , , , , , , , ,   | Sylldicate Sales  |  |  |
| ırt                    | Professional 2   | Hydration solution plus nutrients   | Chrysal USA   |  |  |
| sport                  |  |   | ·   |  |  |
| ansport                | Professional 2   | Hydration solution plus nutrients   | Chrysal USA   |  |  |
| 'age/Transport         | Professional 2<br>Flowpro 2  | Hydration solution plus nutrients  Conditioner that does not require re-cutting stems   | Chrysal USA<br>Chrysal USA  |  |  |
| Storage/Transport      | Professional 2<br>Flowpro 2<br>Ethylene Buster sachets   | Hydration solution plus nutrients Conditioner that does not require re-cutting stems Anti-ethylene treatments Storage and transport solution with nutrients that does not require re-cutting of stems. Liquid and   | Chrysal USA<br>Chrysal USA<br>Chrysal USA                                   |  |  |
| Storage/Transport      | Professional 2<br>Flowpro 2<br>Ethylene Buster sachets<br>Express Clear 200  | Hydration solution plus nutrients Conditioner that does not require re-cutting stems Anti-ethylene treatments Storage and transport solution with nutrients that does not require re-cutting of stems. Liquid and powder for florists and consumers. Concentrated storage and transport solution that   | Chrysal USA<br>Chrysal USA<br>Chrysal USA<br>FloraLife                      |  |  |
| Storage/Transport      | Professional 2<br>Flowpro 2<br>Ethylene Buster sachets<br>Express Clear 200<br>Express Clear Ultra 200                   | Hydration solution plus nutrients Conditioner that does not require re-cutting stems Anti-ethylene treatments Storage and transport solution with nutrients that does not require re-cutting of stems. Liquid and powder for florists and consumers. Concentrated storage and transport solution that does not require re-cutting of stems  | Chrysal USA<br>Chrysal USA<br>Chrysal USA<br>FloraLife                      |  |  |
| Storage/Transport      | Professional 2<br>Flowpro 2<br>Ethylene Buster sachets<br>Express Clear 200<br>Express Clear Ultra 200<br>Clear 200      | Hydration solution plus nutrients Conditioner that does not require re-cutting stems Anti-ethylene treatments Storage and transport solution with nutrients that does not require re-cutting of stems. Liquid and powder for florists and consumers. Concentrated storage and transport solution that does not require re-cutting of stems Conditioner for storage and shipping A traceable storage and transport product made in a microperforated packet so it can be directly placed or dropped into a clean flower bucket without   | Chrysal USA Chrysal USA Chrysal USA FloraLife FloraLife FloraLife           |  |  |
| Storage/Transport      | Professional 2 Flowpro 2 Ethylene Buster sachets Express Clear 200  Express Clear Ultra 200  Clear 200 Clear 200 eZ Dose | Hydration solution plus nutrients Conditioner that does not require re-cutting stems Anti-ethylene treatments Storage and transport solution with nutrients that does not require re-cutting of stems. Liquid and powder for florists and consumers. Concentrated storage and transport solution that does not require re-cutting of stems Conditioner for storage and shipping A traceable storage and transport product made in a microperforated packet so it can be directly placed or dropped into a clean flower bucket without having to tear the packet open for use A traceable storage and transport product made in a microperforated packet so it can be directly placed or dropped into a clean flower bucket without having to tear the packet open for use. This product | Chrysal USA Chrysal USA Chrysal USA FloraLife FloraLife FloraLife FloraLife |  |  |

|             | Product                        | Use/Description  | Manufacturer    |
|-------------|--------------------------------|--|-----------------|
| Feeding     | Professional 3                 | Conditioning treatment for all cut flowers with  | Chrysal USA     |
|             |                                | nutrients  |                 |
|             | RosePro Vase                   | Solution for vase and foam for all flowers with emphasis on roses  | Chrysal USA     |
|             | Clear Universal                | Flower food with nutrients   | Chrysal USA     |
|             | Bulb Food                      | Flower food for all bulb flowers   | Chrysal USA     |
|             | RosePro                        | Liquid flower food for all flowers but specially formulated for roses  | Chrysal USA     |
|             | FullBloom                      | Flower food for full opening   | Chrysal USA     |
|             | Express Universal 300          | Flower food formulation with nutrients that does not require re-cutting of stems. Liquid and powder for florists and consumers.                            | FloraLife       |
|             | Crystal Clear                  | Flower food with nutrients for florists and consumers  | FloraLife       |
|             | Rose Food 300                  | Flower food with nutrients for florists and consumers specifically formulated for roses  | FloraLife       |
|             | Special Blend 300              | Flower food with nutrients for florists and consumers for use with extreme-quality (pure and hard) water   | FloraLife       |
|             | Floral Foam Food               | Flower food with nutrients for use as a soaking solution for floral foam   | FloraLife       |
|             | Aquaplus                       | Solution with nutrients that keep water clear  | Syndicate Sales |
| ories       | Dosing Unit                    | Injector to enable accurate dosing of flower food products   | Chrysal USA     |
| Accessories | Glory                          | Spray treatment that reduces evaporation and keeps the leaves green  | Chrysal USA     |
| AC          | Arrive Alive                   | Keeps flowers hydrated during transport for 3 to 5 days  | Chrysal USA     |
|             | Leafshine Aerosol              | Provides a natural gloss to flowers and foliage,<br>keeping them fresh and hydrated  | Chrysal USA     |
|             | Finishing Touch                | Spray treatment refreshes, hydrates, and protects flowers and foliage from drying out  | FloraLife       |
|             | Crowning Glory                 | Ready-to-use spray holds in moisture, reducing water loss  | FloraLife       |
|             | Leafshine                      | Spray treatment to add natural shine to foliage and flowers  | FloraLife       |
|             | Floralife Blend Center         | Injector to ensure proper measurement and mixing of care and handling solutions  | FloraLife       |
|             | Aquafinish                     | Reduces moisture loss on sprayed flowers and foliage   | Syndicate Sales |
|             | Aquaplus Proportioning<br>Unit | Allows for proper mixture of hydration and flower food solutions   | Syndicate Sales |
| Cleaners    | Professional Cleaner           | Cleans tools and dosing units of limescale and organic dirt  | Chrysal USA     |
| Clea        | Clean Touch                    | A spray to kill bacteria, fungus and algae   | Chrysal USA     |
|             | D.C.D.® Cleaner                | Concentrated product to disinfect, clean, and deodorize flower buckets, vases, containers, tools, work surfaces, coolers, shipping and packing areas       | FloraLife       |
|             | D.C.D.® Cleaner RTU            | Ready-to-use product to disinfect, clean, and<br>deodorize flower buckets, vases, containers, tools,<br>work surfaces, coolers, shipping and packing areas | FloraLife       |
|             | MicroBLOC®<br>Disinfectant RTU | Ready-to-use product to disinfect and clean nonporous hard surfaces  | FloraLife       |
|             | Floral Cleaner                 | Cleans and deodorizes floral buckets, tools, work surfaces, vases, containers, coolers, as well as   | FloraLife       |
|             |                                | shipping and packing areas   |                 |
|             | Hand SOAP packets              | All-in-one soap product that removes dirt from hands along with removing viruses   | FloraLife       |

Thanks to Chrysal USA, FloraLife and Syndicate Sales for providing this list and descriptions of their care and handling products.



The cost of these commercial products is less than a cent per stem. (And, by the way, homemade solutions, such as aspirin, table sugar, bleach, copper pennies, etc., are not effective.)

In the table of commercial products, several categories of products are presented. Hydration solutions, used as pretreatments and during or following storage and shipping, contain no sugar. They are designed to accelerate water uptake and to restore the water balance. Sugar is not included, since sugar will promote flower opening. Flower food solutions contain many of the same components as hydration solutions, but sugar is added to promote flower opening and to extend flower life.

The accompanying table provides a comprehensive list of the care and handling products in the U.S. Choosing the correct products to nurture cut flowers during their journey will extend flower life. Use each product according to the manufacturer's recommendations for best results.

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